



## Press Release

**FOR IMMEDIATE RELEASE**

### **HINO Trucks to join Tenaga Nasional Fleets**

- *TNB aims to enhance its maintenance services quality, Hino trucks to operating as tower wagon in its fleets.*

**Kuala Lumpur, 2 October 2019** – Hino Motors Sales (Malaysia) Sdn Bhd (Hino Malaysia) hands over eight (8) units from 99 units of total purchase of the new Hino light-duty trucks; HINO 300 Series, to Tenaga Nasional Berhad (TNB), which acquired additional units to facilitate the expansion of its service maintenance requirements.

TNB aims to enhance its service maintenance quality and HINO XZU720K trucks are all equipped with tower wagon which offers powerful performance and improved fuel-efficiency that eventually will help to improve the profitability of its haul operation.

The model is specified with 4x2 drive configuration, Gross Vehicle Weight (GVW) up to 7.5 tonnes, and energy efficient of Euro-3 engine, electronic common-rail direct injection.

The model is built and designed comply with Hino product philosophy, QDR; Quality, Durability, and Reliability, to deliver extra productivity and superior uptime. Hino's ultimate focus is to provide quality services to the customers by 'Maximise Vehicle Uptime' and Minimise Vehicle Lifetime Cost' as to providing the best total support to customer experience is the utmost important and the company.

Works on to enhance its after-sales support, Hino recently launched its new warranty for HINO 300 Series which now upgraded from three years and 100,000 km warranty to five years and 200,000 km warranty.

To build customer trust and confidence as well as to become the customer's best business partner, Hino Malaysia has also established the Malaysia's first training centre for truck driver located in Sendayan.

The centre is called Hino Total Support Customer Center (HTSCC), becomes as one of Hino's initiatives to provide the best total support for the customer where customer's drivers have the opportunity to undergo intensive training programs that include both practical and theoretical courses.

The Hino trucks are purchased by TNB through one of specialized truck bodybuilder; APlus Manufacturing Sdn Bhd (APlus Manufacturing).

The vehicle handover ceremony was recently held at one of TNB branch in Klang, to officially mark the delivery of the trucks and it was attended by the senior management teams of TNB, Hino Malaysia, and APlus Manufacturing together with Maju Engineering & Services Sdn. Bhd.

The trucks will cater most of TNB branches in Klang Valley areas which primly includes TNB Klang, TNB Subang, TNB Rawang, TNB Cheras, TNB Petaling Jaya, and TNB Puchong.

#### **About Hino Motors Sales (M) Sdn. Bhd.**

Hino Motors Sales (Malaysia) Sdn. Bhd. (HMSM) a subsidiary of Hino Motors Limited Japan, associates under the Toyota Group of Companies, is a provider of Light Commercial Vehicle (HINO 300 series), Medium and Heavy-Duty Vehicle (HINO 500 series), Prime Mover (HINO 700 series) and busses. In Malaysia, ever since its establishment in 1977, HMSM has been working closely with its dealers to improve their services through upgrading to 3S (Sales, Services and Spare Parts) status which delivers a 'One Stop Solution' for customers and provides a total package of services and offers conveniences to customers across the country. HINO products are some of the most technologically advanced in the Malaysian commercial vehicle market.

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