



Press Release

FOR IMMEDIATE RELEASE

HINO OPENS 3S CENTRE IN WEST PORT, PULAU INDAH

One of Hino 3S centres to be operated as the first service centre in West Port that provides top-notch vehicle services to support logistics and transport operation.

26 October 2022 – Hino Motors Sales (Malaysia) Sdn Bhd (HINO) has officially appointed Truck Solutions Sdn Bhd, as HINO's newest authorized 3S - Sales, Service, and Spare Parts centre. This new HINO 3S centre is situated in a strategic West Port area to provide good accessibility and more convenience to customers in Pulau Indah and its surrounding area. This new Hino 3S Centre is the first 3S centre to be operating in West Port area to support West Port customers.

The facility is equipped with fifteen (15) service bays includes two (10) trailer bays to service 20- or 40-foot trailers. Truck Solution also have 2 tyre service bays specifically to do tyre related work.

The opening today is officiated by Mr Atsushi Uchiyama, Managing Director of HINO Motors Sales (Malaysia) Sdn Bhd and Mr Edward Tan Kim Siong, Executive Director of Truck Solutions Sdn Bhd.

FIRST EVER 3S CENTRE IN WEST PORT

Truck Solutions Sdn Bhd is situated in West Port. The West Port is a multi-cargo terminal located on Pulau Indah. West Port handles all types of cargoes in containers, breakbulk, dry bulk, liquid bulk, vehicles (roll-on roll-off) and other conventional cargoes.

Customers can also enjoy a variety of amenities in the new HINO 3S centre such as comfortable lounges, complimentary Wi-Fi services, free flow of refreshment and beverages. Truck Solutions Sdn Bhd also offers convenient services for customers including service maintenance and repairing, PUSPAKOM arrangement once a week basis, on-site inspection, and 24-hour towing truck services.

TRUCK SOLUTIONS SDN BHD HISTORY

Formerly known as VM Fleet Management Sdn Bhd, Truck Solutions Sdn Bhd was established since year 2007. Truck Solutions Sdn Bhd has been in heavy duty prime

mover services since 2007 and provided one stop service solution to haulage industry for more than 14 years.

Providing wide range of services including maintenance and repairing, tyres services, PUSPAKOM inspection preparation and arrangements, air-cond services, trading spare parts, and etc for all customers. Truck Solutions begin their business journey from a small piece of rented land in used cabin at Northport in year 2007, with minimum headcount of employees.

Having their business growing rapidly in 2 decades, they now humbly stand with their own building at West Port, having a completed one stop centre of truck solutions system to self-identify the ecosystem in the industry. The company designed and built a fully-integrated workshop that spans across an area of 1.5 acres, equipped with a 20,000-square-foot covered workshop.

Commenting on the newly launched 3S centre, HINO Managing Director, Atsushi Uchiyama said, “As one of the major players in haulage operation, Truck Solutions has acknowledged our Prime Mover AMT segment and has also given us the nod for a substantial number of trucks in their fleet. We thank Truck Solutions for choosing and trusting Hino brand.”

“Port Klang was listed as our targeted area as it is the main trade route for import and export in Malaysia and there are high numbers of trucks passing in and out of this area. We see the need for authorized service centres to ensure the quality of Hino products and promise genuine parts supplies.”

“Besides its strategic location, situated in Port Klang, with its more than 10 years of experience in truck services, Truck Solutions has met our requirement to be our authorized service centre, and we do not hesitate to appoint them as our new 3S, based on their excellent record track as our HASO in past two years.”

PRIME MOVER MARKET

With plans to increase the customer base Klang Valley area in the long-term future, HINO foresees higher market opportunities for its 700 Series Prime Mover models.

By strengthening HINO's presence here, Truck Solutions Sdn Bhd will be making a mark in the Pulau Indah to increase HINO's 700 Series Prime Mover sales with delivery of high-

quality products and excellent services and to keep improving customer satisfaction and increase sales as well.

The new 3S centre is situated in West Port Pulau Indah, at Lot 148, Jalan Sungai Penang 4/8, Taman Perindustrian Indah, 42920 Pulau Indah, Selangor and opens on Monday to Friday from 8:30 a.m. to 5:30 p.m., and on Saturday from 8:30 a.m. to 4:30 p.m. For any inquiries, customers may contact the direct telephone number 03-3101 5101.

About Hino Motors Sales (M) Sdn. Bhd.

Hino Motors Sales (Malaysia) Sdn. Bhd. (Hino) a subsidiary of Hino Motors Limited Japan, associates under the Toyota Group of Companies, is a provider of Light Commercial Vehicle (HINO 300 series), Medium and Heavy-Duty Vehicle (HINO 500 series), Prime Mover (HINO 700 series) and busses. In Malaysia, ever since its establishment in 1977, Hino has been working closely with its dealers to improve their services through upgrading to 3S (Sales, Services and Spare Parts) status which delivers a 'One Stop Solution' for customers and provides a total package of services and offers conveniences to customers across the country. HINO products are some of the most technologically advanced in the Malaysian commercial vehicle market.

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